

LMS365 supports the training needs of Success Metrics.

Challenge

- + Tracking growth of specific firms over the next 10 years
- + Implementing discipline and continuous training
- + Engaging the local community
- + Supporting rapid expansion and growth
- + Determining and tracking processes

Success Metrics was approached by customer BJC HealthCare of St. Louis Missouri to support a rapid expansion project that required the help of the local construction community. The project, estimated \$1 Billion over ten years, required a learning environment to be established to teach those involved locally how to do business in the healthcare sector and thrive. Furthermore, there was a need to track each company's growth for the next 10 years and provide continual discipline and training. Success Metrics, having migrated over to Office 365 in the previous year, devoted a month's work of research to the project before deciding that LMS365 Cloud would be the best option. It supported their existing Microsoft investment and would work well with the company's growing size of 120+ users. Additionally, training content was already available and no additional migration was necessary.



Solution & Results

ELEARNINGFORCE Americas guided Success Metrics through the implementation process of LMS365 in the cloud and helped establish the learning environment that addressed their needs and the needs of their customer. In the short-term the company will focus on the project with BJC but then look to expand and use LMS365 Cloud in their other nationwide projects that have a similar need under its new division Success Metrics. The company uses LMS365 Cloud to deliver training in the form of videos, PowerPoint and voice recordings.

About

Success Metrics (formerly Marks and Associates) is a full service management consulting firm headquartered in St. Louis, Missouri. The company specializes in entrepreneurial and business development with renowned expertise in training and initiatives to improve minority participation in large or small programs. By improving access to business opportunities for all American businesses regardless of race or gender, Success Metrics helps all businesses to capitalize on opportunities, development of new businesses where a need exists and the development of future business owners.

QUICK FACTS

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Find out about LMS365, the Learning Management System created by ELEARNINGFORCE. Leverage your existing SharePoint® or Office365® environment to deliver state-of-the-art learning and training through a familiar environment supported by cutting edge technology.

Best Office Store App European SharePoint Conference ISV Cloud Partner 2016 Microsoft Partner Awards

Best Integrated SharePoint Add-in Microsoft Office App Awards